



**Haldia Petrochemicals Ltd**  
**HO - Marketing**  
**Kolkata**

**Circular No** : **HPL / PM / 15-16/130**  
**Date** : **24-Mar-16**

**To : All Regional Offices**

**Sub : Revised Polyethylene Price wef. 24-Mar-16**

We are announcing Revised Ex-Plant and Ex-Stock Price of HDPE and LLDPE, wef. 24-Mar-16

The Prices for both Ex-plant sales and Ex-Stockpoint sales and Locational Adjustment(LA), Quantity Linked Incentives (QLI) are as per Annexure - I, II and III.  
All prices are given for credit sales. The credit period is of 14 days.  
The cash discount is Rs 1100/MT on both Ex-plant & Ex-stock sales.  
The Prompt Payment Incentive is Rs 75/MT per day.

Clubbing of Off-grade offtake quantity with any other grade will not be eligible for Quantity Linked Incentives

The price of the spherilene powder grades would be Rs 2500 PMT lower than the respective grade.  
The Stock point price of the spherilene powder grades would be Rs 2800 PMT lower than the respective grade.

Freight will be charged extra on ex-Haldia supplies as per freight list prevailing at the time of delivery.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

**Chandan Sengupta**



HDPE : PRICE LIST

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EX-STOCK POINT RATES (Rs / MT)

Table with columns for various stock points (e.g., West Bengal - Kolkata, Bihar, Orissa - NE, Karnataka - East) and rows for different grades (M 5018 L, B 6401, HDT-6, F5001, etc.).

\*Stock Point Prices are on credit sales basis and are inclusive of Excise Duty.  
\*Cash Discount will be Rs 1100/- per MT on post-ED basis for Cash Customers.  
\*The rates of NON-PRIME ( NP ) grades would be Rs 900/- per MT less than the rates of the corresponding prime grades  
\*VAT / CST would be extra at applicable rates.  
\*Loading, local transportation and unloading would be to customer's account.

Quantity Linked Incentive table with columns for Quantity Slab (MTM) and Non-Contract/Contract rates (Rs / MT).

\*Quantity linked incentive is post sales , to be applicable on prime , non-prime grades only. Ex-plant & Ex-stock lifting can be combined.  
\*HDPE & LLDPE grades would not be allowed to be combined for the purpose of QLI computation  
\*Contract QLI can be netted and adjusted Pre-Excise basis, for contract sales.  
\*All terms & conditions for HDT9C would be same as HD OG grades.



**Annexure - IV**

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**Territory Division**

<b>Territory</b>	<b>Districts</b>
<b>West Bengal (Kolkata)</b>	Kolkata , Howrah , 24 Parganas , Hooghly , Midnapore , Nadia , Birbhum , Murshidabad
<b>West Bengal ( Purulia )</b>	Purulia, Burdwan, Bankura
<b>West Bengal (North)</b>	Darjiling, Jalpaiguri,Uttar & Dakshin Dinajpur , Cooch-behar, Maldah
<b>Orissa ( North-East )</b>	Mayurbhanj , Balasore , Bhadrak, Jajpur
<b>Orissa ( Rest )</b>	All other districts of Orissa
<b>Meghalaya &amp; NE states</b>	Meghalaya, Arunachal, Manipur, Tripura, Nagaland,Mizoram
<b>Assam</b>	Guwahati and all other district of assam,
<b>MP ( East )</b>	Balaghat, Chattarpur,Damoh , Dindori , Jabalpur , Katni , Rewa, Mandla, Narshimhapur , Panna , Satna , Sagar , Sewni, Shadol , Sidhi , Tikamgarh, Umaria.
<b>MP (North)</b>	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
<b>MP ( West )</b>	Badwani , Betul , Bhopal , Dhar , Indore , Khandwa , Ratlam, Shajapur, Ujjain , Nimar , Chhindhara
<b>Maharashtra - Mumbai</b>	Mumbai , Ahmednagar , Dhule , Nashik , Pune , Raigarh , Thane
<b>Maharashtra - South</b>	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
<b>Maharashtra - Khandesh</b>	Aurangabad , Beed , Jalna , Jalgaon , Hingoli , Latur , Parvani , Nanded , Buldhana,
<b>Maharashtra - Vidharva</b>	Nagpur , Akola , Amravati , Bhandara , Chandrapur , Garhchiroli , Wardah , Gondia Yavatmal
<b>Tamilnadu ( Chennai )</b>	Chennai , Kanchipuram , Thiruvallur , Thiruvannamalai , Vellore , Viluppuram Cuddalore
<b>Tamilnadu (West)</b>	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
<b>Tamilnadu ( South )</b>	Madurai and all other districts in TN
<b>Uttar Pradesh ( Varanasi )</b>	Varanasi , Chandauli , Allahabad , Mirzapur , Jaunpur , Gorakhpur , Deoria , Mau , Ghazipur , Ballia , Kushinagar.
<b>Uttar Pradesh ( Kanpur )</b>	Kanpur , Unnao , Lucknow , Barabanki , Jhansi , Fatehpur , Raiberrili, Sultanpur Basti , Auriya , Sitapur, Etawah
<b>Uttar Pradesh ( West )</b>	Agra , Aligarh , Badaun , Baghpat , Barelli , Baraut , Bijnor , Bulandsahar , Etah , Firozabad , Gaziabad , Mathura ,Meerut , Moradabad , Muzzafarnagar , Rampur , Saharanpur , NOIDA.
<b>Rajasthan ( East )</b>	Jaipur , Jhunjhuna , Bharatpur , Dausa , Sikar,Karauli , Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
<b>Rajasthan (Alwar)</b>	Alwar
<b>Rajasthan ( West )</b>	Bikaner , Azmer & other districts of Rajasthan.
<b>Rajasthan ( South )</b>	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
<b>Karnataka (West)</b>	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
<b>Karnataka (East)</b>	Bangalore and other districts of Karnataka
<b>Andhra Pradesh</b>	As per new state of Andhra Pradesh (Seemandhra) created on 2nd June, 2014
<b>Telangana</b>	Hyderabad & other districts Telengana state
<b>Gujarat ( East )</b>	Ahmedabad , Anand, Basankanta , Baruch , Dahod , Gandhinagar, Kheda , Mehsana, Narmada , Panchmahal , Patan , Sabarkantha, Surendranagar, Vadodara
<b>Gujarat (South)</b>	Surat, Navsari, The Dangs, Valsad
<b>Gujarat ( West )</b>	Amreli , Bhavnagar , Jamnagar , Junagadh , Kachchh, Porbandar , Rajkot